



## GENERAL MOTORS

### *Relocation of a chassis manufacturing operation from Detroit, Michigan to Union City, Indiana.*

General Motors was a six-floor, 600,000 square foot facility, assembling stripped chassis for the body building industry, supplying companies like Federal Express, UPS, Frito Lay, Aramark, etc.

The Martin Matthews Group, Inc. was responsible for the entire project, which included the following:

- Worked with the State of Indiana for funding for new company.
- Reprocessing of assembly operation.
- Outsourced sub-assemblies after reprocessing of operation.
- Designed and managed the construction of a 208,000 square foot manufacturing facility.
- Designed conveying support system and solicited bids from steel fabricators.
- Designed and managed installation of a tank farm, i.e. gas, oil, glycol.
- Identified rigging company and managed the removal and installation of the equipment and conveyor systems required for the “new” process.
- Managed the removal and disposition of the remaining equipment not to be relocated.

General Motors’ schedule was to relocate the operation to a nearby existing facility in eighteen (18) months at a cost of \$24,000,000. The Martin Matthews Group, Inc. completed the project in eight (8) months at a cost of \$14,000,000.